



Newkirk Company

STATEMENT of QUALIFICATIONS



112 Bowery St
New York NY 10013
office@@newkirkcorp.com
#202-329-7485

Industrial Floor Painting & Coating Solutions

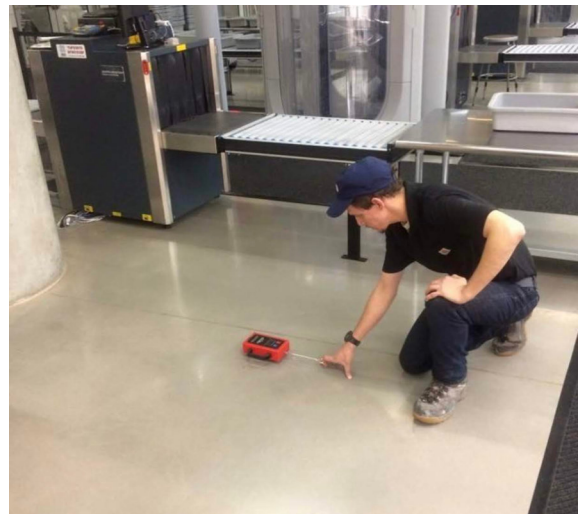
COMPANY SUMMARY

Newkirk is an epoxy flooring company based in New York City, hyper-specialized in installing high-performance floor coating systems for commercial and industrial spaces.

The foundation of Newkirk is built on over a decade of hands-on experience and steady growth in the coatings trade. It all started in 2012 when founder Shaun Snow began working alongside respected contractors, eventually becoming an owner-partner of Atlantic Concrete Design. After a short pause during the COVID era, it became clear there was a serious gap in the market—especially for qualified contractors able to handle Vapor Intrusion Barrier installations required by the NYC Mayor’s Office of Environmental Remediation (OER). To meet that need, Shaun launched Newkirk in 2022 with a laser focus on bringing structure, reliability, and quality to specialty coating projects across the city.

At Newkirk, we believe in doing a few things really well. Rather than chasing every trend or taking on jobs outside our wheelhouse, we’ve doubled down on mastering core systems and executing them properly. A lot of contractors take a “shoot from the hip” approach—figuring it out on the fly, cutting corners, and hoping for the best. That’s not us. We’ve built systems and processes that keep our work consistent, efficient, and fair for our clients. The result? Fewer surprises, better outcomes, and customers who actually get what they were promised. And by vertically integrating our material supply, we’re able to cut costs significantly—savings that we pass directly to our clients.

Our portfolio includes everything from high-end penthouses and Manhattan offices to massive hangars, car dealerships, and essential city infrastructure. We’re proud to have left our mark on iconic spaces like the 9/11 Memorial Museum, Hudson Yards, the Empire State Building, and various FDNY service facilities—proof that we can handle complexity, coordination, and high standards without blinking.



Services

The Power and Resources to Get the Job Done

System Types Installed

We don't believe in one-size-fits-all. Each floor we install is engineered for its environment—mathematically calculated and performance tested. Our offerings include:

- Deep-fill epoxy mortar and resurfacing systems
- ¼" epoxy and urethane systems for heavy-duty use
- Single/double broadcast decorative quartz and flake floors
- Troweled natural stone, marble chip, and Stone Carpet finishes
- Thin-film epoxy and urethane coatings
- ESD and conductive flooring systems
- Chemical-resistant, DOT-approved, and high-abuse coatings
- Concrete polishing, staining, sealing, densification
- Cove bases and joint repair systems
- Vapor Intrusion Barriers
- Moisture Mitigation MVB Systems

Markets Served

- Pharmaceutical
- Automotive
- Healthcare
- Superstructure Development
- Aviation maintenance and storage hangers
- Commercial Kitchens Food & Beverage Manufacturing
- Parking Structures
- Warehouse & Logistics Centers
- Retail Locations





Shaun Snow

President

ADDRESS:

6733 Millville Ave
Mays Landing NJ 08330

EMAIL:

shaunsnow302@gmail.com

PHONE NUMBER:

202-329-7485

YEARS OF EXPERIENCE: 12

MEMBERSHIPS & AFFILIATIONS

Air Barrier Association of America
(ABAA)

Association of Vapor Intrusion
Professionals (AVIP)

Atlantic Concrete Design

KEY QUALIFICATIONS

- Over 12 years of direct experience in Floor Coatings Industry
- Broad base of knowledge of construction processes (Metropolitan, Superstructure and Rural Industrial)
- Expert level tradesman
- High-level problem-solving skills and attention to detail.

CERTIFICATIONS

- 40-Hour HAZWOPER Safety Certified
- 30-Hour OSHA Construction Safety Certified
- 8-Hour Refresher OSHA
- API Worksafe Certified
- Certified by most major coating manufactures including (but not limited to): Duraflex, Skia, Environmental Coating Technologies, Econosurf, Bostik & Ardex
- OSHA Confined Space Entry Training 2015

RELEVANT PROJECT EXPERIENCE

Titanium Construction:

Installed 19,000 sq ft vapor intrusion barrier to new construction superstructure at 142w21st St as required by the Mayors Office Of Environmental Remediation.

Alba Construction:

Installed 12,000 sq ft waterproof coating to a Avis Parking Garage at 153W54th st. This Coating was designed to be used not only as a waterproofing barrier but a parking deck coating.

National 9/11 Memorial Museum Foundation:

Installed 22,000 square foot high friction surface coating to museum entrance. This solution required overnight work minimize interference with operations.

Clark Construction:

Installed 3 operating suite floor coatings. This was a fast track project that required a 3 day solution. We installed a Fast drying polyaspartic coating.

Boeing:

Installed 114,000 sq foot coating to United Airlines Service hanger at Newark airport.

Turner:

Installed large scale car wash floor coating system at John F Kennedy Airport. This application required working with a specialty coating to meet the challenges of installation in cold weather.

Fordham Prep University Vapor Intrusion Coating



OWNER CONTACT

Fordham University
Paul Hatcher
347-906-0238

GENERAL CONTRACTOR

DHI Construction Services
Howard Dym
hdym@dhiconstructionservices.com
718-662-6213

PROJECT VALUE \$109,000



SCOPE OF WORK

As part of a comprehensive gymnasium remodel at **Fordham Preparatory School**, Newkirk was contracted by **DHI Construction** to perform specialized flooring services as a certified subcontractor.

The project was designed by **Ernest Harris Architects**, who specified the installation of a **vapor intrusion mitigation system** to address indoor air quality concerns related to the original construction materials from the late 1970s.

Newkirk was selected for this critical scope of work due to our certification and expertise in applying Environmental coating Technologies **VaporGone MVB** system. This high-performance moisture vapor barrier requires a precise, two-coat application, with each coat applied at a uniform thickness of **16 mils**. Our team executed the installation over the course of **three consecutive 8-hour workdays**.

Upon completion, the system provided an immediate substrate suitable for the installation of the new gym flooring system.

This project is a strong example of Newkirk's ability to coordinate with general contractors, architects, and environmental safety standards to deliver specialty solutions on schedule and without compromise.

Washington Virginia Fire Department



OWNER CONTACT

John Pennington
302-274-1039

PROJECT VALUE \$65,000



GENERAL CONTRACTOR

Floor Coatings Etc
New Castle DE

SCOPE OF WORK

As part of a facility upgrade for the Washington Virginia Fire Department, Newkirk was contracted to install a heavy-duty epoxy flooring system throughout the department's 6,000 sq. ft. apparatus bay, which services fire trucks, ambulances, and other emergency response vehicles for the Town of Washington.

Given the high-impact, high-traffic demands of the space—including 60,000 lb. fire trucks and frequent drops of heavy gear such as 30 lb. fire hose nozzles—the specified system called for a **65-mil thick, high-performance epoxy coating** designed to withstand extreme mechanical stress and daily operational wear.

Due to the critical nature of the facility, Newkirk executed the full installation over the course of a single weekend. Our crew mobilized quickly and worked efficiently to ensure the bay was fully operational and ready for service by Monday morning, minimizing downtime for first responders.

This project highlights Newkirk's ability to deliver resilient, fast-turnaround flooring systems in mission-critical environments—without sacrificing quality or performance.

Avis Parking 54th st NYC Parking Garage Coating



OWNER CONTACT

Avis Rental Car
212-593-8470

GENERAL CONTRACTOR

Alba Construction
Rob Peder
212-629-3100

PROJECT VALUE \$125,000



SCOPE OF WORK

Newkirk was contracted by Alba General Construction to complete a specialized coating installation for the **Avis Parking Garage**, a high-traffic, 24-hour operational facility. Due to the continuous nature of Avis's operations, project execution required strategic planning and precise coordination to avoid any disruption to daily activity.

To meet these constraints, the project was divided into **two distinct phases**, allowing active portions of the garage to remain open while work progressed. The specified system needed to fulfill two critical requirements: **waterproofing** and the ability to withstand **constant vehicular traffic**.

As certified installers of Sika systems, Newkirk applied the **Sika 32-mil parking deck coating**, a robust, multi-layered waterproofing solution designed specifically for parking structures. This system offered the ideal combination of **durability, traffic resistance, and environmental protection**, making it a perfect fit for the project's unique demands.

The Avis Parking Garage project is a strong example of Newkirk's ability to **adapt to real-time operational constraints**, deliver **phased installations**, and provide **high-performance coatings** that meet both structural and logistical requirements.

Work Force Housing Authority Bronx & Queens Building Cluster



GENERAL CONTRACTOR

Apex Building Group
Julie Ghallager
212-224-9656

PROJECT VALUE \$244,000



SCOPE OF WORK

Newkirk was contracted by **Apex Building Group** in **2022** to install a vapor intrusion mitigation system across **15 separate NYC Housing Authority (NYCHA) sites**, as part of an environmental remediation initiative mandated by the **Mayor's Office of Environmental Remediation (OER)**.

Due to the critical health concerns associated with sub-slab vapor migration in older structures, the project required the installation of a specialized vapor barrier system to prevent potential airborne contaminants from impacting **indoor air quality** for residents.

As the **only certified applicator on the East Coast** for the **Land Science Retro-Coat® system**, Newkirk was uniquely qualified to perform this work. With over **8 years of collaboration with the Land Science team**, our expertise was vital in executing this multi-site specification with precision. The Retro-Coat system involves the application of a chemically resistant epoxy coating with a top-seal layer designed to effectively block vapor intrusion pathways. Due to the scale and complexity of this project, Newkirk coordinated directly with **individual contacts at each of the 15 housing sites** to ensure seamless scheduling, access, and execution.

The project spanned **seven months** and required consistent communication, documentation, and logistical management to meet both city and manufacturer standards.

This initiative demonstrates Newkirk's **leadership in environmental flooring solutions**, our ability to coordinate across **multiple high-density urban sites**, and our unmatched experience in the **installation of vapor mitigation systems for public housing and sensitive occupancy environments**.

NYC Affordable Housing Jericho Ave Vapor Intrusion Barrier



GENERAL CONTRACTOR

Jpila Group
718-383-0185
25 Hartsdale Ave
Hartsdale NY 10530

ARCHITECT

Amie Gross Architects
212-755-2341
1111 44th Road
LIC NY 11101

OWNER

Jericho Project
646-624-2341
245 W29th St
NY NY 10001

PROJECT VALUE \$104,000



SCOPE OF WORK

Newkirk was contracted for the installation of a vapor intrusion barrier at the multi-family rehabilitation project located at 1840, 1842, and 1846 Anthony Ave, Bronx, NY. This project, which was required by the Mayor's Office of Environmental Remediation (OER), entailed the installation of a vapor intrusion barrier across 85 units to protect the building's residents from potential indoor air quality issues related to previous construction materials.

As a certified applicator of Environmental Coating Technologies' VaporGone MVB system, Newkirk was chosen for its specialized expertise in handling this critical environmental scope of work. The system required precise installation, ensuring no gaps or weaknesses in the barrier, and was specifically selected for its ability to perform in cold weather conditions.

Our team was able to complete the installation early in the overall construction schedule, allowing for the timely continuation of other building systems. Newkirk's ability to efficiently manage schedules and adapt to environmental factors, such as working in colder temperatures, ensured the success of this project. The work performed supports the OER's regulatory requirements, contributing to the long-term health and safety of the building's tenants.

This project is an example of Newkirk's ability to meet challenging regulatory and environmental standards while delivering quality work on time, even under unique conditions.

142 W 21st Street Vapor Intrusion Barrier



GENERAL CONTRACTOR

Titanium Construction
914-310-5984
330 7th Ave
NY NY 10010

ENVIRONMENTAL ENGINEER

Envirotrac
Amy Calapa
631-924-3001
5 Old Dock Road
Yaphank NY 11980

OWNER

Grid Group
Yiannes Einhorn
866-744-4446
246 West 16th St
NY NY 10011

PROJECT VALUE \$201000



SCOPE OF WORK

Newkirk was contracted for the installation of specialized flooring and vapor intrusion barrier systems at the 142 West 21st Street residential development in Chelsea, New York. This new construction project, designed by BSKS Architects, is a thirteen-story, 80,000 square foot boutique condominium featuring 21 residential units, including a duplex penthouse and parking garage.

As part of the construction, Newkirk was tasked with providing a vapor intrusion barrier for the vertical surfaces of the building, a crucial requirement to ensure long-term indoor air quality in compliance with the Mayor's Office of Environmental Remediation (OER) guidelines. We applied the high-performance *VaporGone MVB* system by Environmental Coating Technologies to the walls, providing a reliable and durable barrier to prevent harmful vapor intrusion.

Additionally, for the below-grade parking garage spanning 10,000 square feet, we installed a 32mil parking garage coating system. This system was selected for its ability to withstand the demands of heavy traffic and environmental conditions while providing a waterproof and durable surface.

Newkirk's expert installation ensured the seamless application of both systems, working closely with the general contractor to maintain the project's timeline. The successful completion of this work further showcases our team's capacity to handle complex, high-performance installations on high-profile projects.

Lamborghini & Rolls Royce Long Island Service Center



OWNER CONTACT

516-203-3030

PROJECT VALUE \$93,000



SCOPE OF WORK

Newkirk was contracted to install a high-performance shop floor system for a **Lamborghini dealership**, where speed, durability, and aesthetics were all top priorities. Due to the nature of the facility's operations, the installation was scheduled over a **tight weekend shutdown window** to ensure the dealership could return to service by Monday morning.

The chosen system was a **65-mil full-broadcast quartz floor**, engineered to withstand the demands of high-end automotive servicing, including tire abrasion, fluid exposure, and equipment impact. The project required the use of over **13,000 lbs of industrial quartz aggregate**.

The installation followed a carefully sequenced, fast-track process:

1. **Day 1 (Friday Night/Saturday):** The first coat of 100% solids epoxy was applied, and while still wet, the quartz sand was broadcast to full rejection across the entire floor area.
2. **Day 2 (Sunday Morning):** Excess sand was recovered using a **ride-on floor sweeper**, and surface preparation was completed for the next phase. A second coat of epoxy was applied to lock in the quartz.
3. **Day 2 (Sunday Evening):** A **chemical-resistant urethane topcoat** was installed to seal the system and provide long-term protection against oils, chemicals, and wear.
- 4.

This rapid, high-performance installation showcases Newkirk's ability to deliver **turnkey resinous flooring solutions** on **critical timelines**, without sacrificing quality or durability. The result was a seamless, slip-resistant, and visually striking shop floor that reflects the premium nature of the **Lamborghini brand**.

Hudson Regional Hospital Parking Structure Repair



OWNER CONTACT

Facilities Engineer
Terry Collins
201-392-3100

PROJECT VALUE \$235,000



SCOPE OF WORK

Following the acquisition of Meadowlands Hospital by Hudson Regional, Newkirk was contracted directly to restore the hospital's **22,000 sq. ft. elevated parking structure**, which had been experiencing widespread coating failure and water infiltration.

Due to the scale and complexity of the project, Newkirk partnered with **Consolidated Flooring of NYC** to handle the **surface preparation and removal** of the existing failed system. The demolition phase involved grinding and mechanical removal of all delaminated and deteriorated coating materials to expose a sound concrete substrate.

Once surface prep was complete, Newkirk deployed its certified team to install the **EUCLID Flexolith system**—a **two-coat, 16-mil per layer, low-modulus epoxy system** specifically engineered for elevated decks. The Flexolith system offers superior flexibility, impact resistance, and waterproofing capabilities, making it an ideal long-term solution for this exposed, weather-impacted structure.

The installation required careful **weather monitoring and planning around rain events**, as the structure was completely uncovered and vulnerable to the elements. Despite these challenges, Newkirk completed the installation to spec, on schedule, and without compromise.

This project showcases Newkirk's ability to manage large-scale structural restorations, coordinate with trusted subcontractors, and deliver **weather-resilient, high-performance epoxy systems** in critical infrastructure settings.

Cummins NYC Service Facility Bronx NY



OWNER CONTACT

Kathy White
718-892-2400

PROJECT VALUE \$140,000



SCOPE OF WORK

Newkirk was contracted to perform a full resinous floor system installation at a **high-traffic Cummins repair facility** in New York City—an essential service hub responsible for maintaining and servicing **critical municipal vehicles**, including **fire trucks, sanitation vehicles, and street sweepers**.

Due to the operational importance of the facility, the project presented unique logistical challenges. The installation had to be **strategically phased** to avoid disrupting day-to-day operations. To address this, Newkirk coordinated with facility management to execute the job over **eight distinct phases** and **two separate mobilizations**, working on **three service bays at a time** to ensure continuity of service.

The approved flooring system was a **125-mil Dur-A-Flex urethane cement system**, chosen for its **exceptional durability**, chemical resistance, and ability to endure the **rigors of 10+ ton equipment** and high-abuse service environments. In addition to the primary flooring system, Newkirk installed **safety striping** at each bay using **pigmented urethane** for enhanced visibility and workplace safety.

The project was completed on time and without incident, demonstrating Newkirk's ability to manage **complex, mission-critical installations** with precision scheduling and seamless execution. The result is a **long-lasting, industrial-grade flooring system** that supports the facility's nonstop operation while enhancing safety and cleanliness.

Recently Completed Project Reference List

Edson Mcpherson

Delaware Department of Transportation

Completed multiple truck repair facility flooring projects

☐☐ 302-507-3183

Brandon Mcguiver

General Contractor

Completed several car dealership service area floors

☐☐ 267-227-2566

Tony Mapp

NYC Developer

Completed OER specified flooring work across multiple basements and mechanical rooms

☐☐ 347-265-5298

Alward Khalil

General Contractor – NYC

Completed various retail location installations

☐☐ 347-529-9048

Yi Wah Roberts

Business Owner – Food Manufacturing

Completed flooring for a kimchi manufacturing facility in the DC area

☐☐ 202-553-9642

Dave Hill

Philadelphia Developer

Completed multiple adaptive reuse building projects

☐☐ 215-704-4022

Eric Eden

Restaurant Owner & Private Client

Completed multiple projects including:

– Restaurant floors (Love Makoto,

Unconventional Diner)

– Private garage floor (personal residence in DC/MD)

☐☐ 202-550-9113